

Welcome
Spring!



Spring is my favorite time of year – the weather is just right and it is the perfect time to reevaluate those New Year’s Goals. This Spring edition newsletter is dedicated to energizing your resolve to make 2018 the best year yet! The Florida Gold Coast Chapter Board is busy planning valuable educational opportunities for our members for the remainder of the year through our upcoming quarterly meetings, as well as our annual community giveback. We encourage active participation and engagement from our members. Do you have an idea for volunteering? A business/success tip you’d like to share? We want to hear from you! We are always looking for original content from our members and would love to include your material in our next newsletter. We also want to hear how we can improve and serve you better. What content do you want to see from us? Let us know!

In the Know: New Online Course to Replace Introduction to Underwriting

For years many professionals were introduced to The Institutes through the Introduction to Underwriting course offered through hardcopy study materials and a short exam. This course will be eliminated as of December of this year and is being replaced with Introduction to Risk Management and Insurance, a course offered online.

Course Level: Beginner

Suggested Self-Study Time: 4-6 weeks

Recommended for: New Employees

More Information available at www.theinstitutes.org

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February Meeting Recap

Our first meeting of 2018 was an evening reception held at NCCI Headquarters in beautiful Boca Raton. The evening kicked off with cocktails, hors d'oeuvres and networking with 32 of our chapter members and guests. Our Chapter President Veruschka Zachtshinsky, CPCU introduced our newest CPCU designees, Bonnie Benites, Nadhezka Garcia, and Chad Periman. There was also a nice farewell to our long standing chapter member Jim Nau, CPCU and former President of the CPCU Society on his retirement. Congratulations to all!

During dinner, the panel discussed the impact of automation to the insurance industry and the latest automation technologies. Economist Patrick Coates, PhD, discussed the study that he led examining what the potential impact to jobs will be in the future. Nathaniel Hammond covered the latest technology being used in automation. Moderator Eddie Herrera, CPCU guided the discussion and gave an overview of what classification field inspectors are seeing in automation in the areas of agriculture, manufacturing and medicine just to name a few. It was an enlightening to learn that just because a job can be automated doesn't necessarily mean it will. There is plenty of more research yet to do.



Stop giving up what you REALLY want for what you can have in the next few moments.

Tips to Stay on Track

- Review your goals regularly. Are they still realistic?
- Create a plan – do you have 30, 60, 90 day check-ins? Define your milestones.
- Write it down. Put your goals in your journal, on your calendar, on your phone.
- Talk about your goals. Ask friends, co-workers, SO's to keep you accountable.
- Reset. It's okay to press pause and reevaluate your goals to ensure they are still a priority and relevant to your overall success and happiness.

Are you making progress towards your 2018 goals? A check in...



Hard to believe it's already April. Where did the first few months of the year go? Every year in late December, early January many of us contemplate the goals we want to achieve during the coming year. This is a healthy exercise for us to center ourselves and prioritize what's important to us. Family happiness, wellness, financial goals, and relationship goals are all examples of ways we can work to improve ourselves. A few months in, how are you progressing? It's good to check in with ourselves every few months and review our goals. Are we doing what we set out to do? Why or why not? What obstacles are present? What behaviors do we need to adjust in order to be successful? As insurance professionals we care for our clients' needs and financial wellbeing. Are we doing the same for ourselves?

Take some time this week to reflect on your 2018 goals and current progress towards those achievements. It will provide you with some insight on how far you've come, and/or what steps to take next.

New Member Spotlight – Nekita Garcia, CPCU



Current role: Assistant Underwriting Manager at Hull & Company Fort Lauderdale

How long it took to complete the CPCU designation: About a year

Other designations: ARM

Career goals: I do not have specific long-term career goals, but I hope that in whatever position my career takes me I continue to learn more about the industry and meet interesting people who can further my insurance education.

Next learning goal: My current position is new and exciting and I have a great team to work for. My goal is to learn as much as I can from the people I work with. They all have great ideas and qualities that I could benefit from and I look forward to learning from them every day.

Anything else you'd like to share about yourself? I just want to take a moment to thank my favorite person, Daniel, and my family for their support and inspiration while I was studying for my exams. They were the best cheerleaders a person could have. I feel a deep sense of accomplishment now that I have completed my CPCU designation and I feel incredibly lucky to share a place in the CPCU society here locally and nationally.



Please join us for our next chapter meetings will be held at 11:30 AM at Brio in Boca Raton

Wednesday, May 23, 2018
 Wednesday, August 22, 2018
 Wednesday, December 5, 2018

Brio
 5050 Town Center Circle
 Boca Raton, FL 33486

Community Involvement

The Florida Gold Coast Chapter is looking to our members for suggestions on where to host our annual community giveback this year. If you are actively involved in a charity and would like our chapter to support a local cause, please contact us so we can arrange our 2018 community giveback event.



Last year we supported Boca Helping Hands and it was a rewarding experience for all who were able to participate. We hope you can join us this year! Please contact Veruschka with your volunteer ideas at 561-893-3198 by August 1st.

Florida Gold Coast Chapter

President:
 Veruschka Zachtishinsky

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